

Digital Insights

ADV 3500 Section 136B

Time: Tuesday 11:45 am to 1:40 pm & Thursday 11:45 am to 12:35 pm

Location: Weimer Hall 1092

Spring 2019

Instructor

Dr. Huan Chen

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392-0447

2074 Weimer Hall

Office Hours: T/TH 10:30 am to 11:30 am

Course Description

This course will acquaint students with knowledge and skills of doing research and generate insights in today's digital world. ADV 3500 will provide information for decision making to solve communication and persuasion problems and issues in different social and cultural contexts. Students will gain an understanding of the ecology of the digital world and culturally diverse society, as well as learn various research methods and analytic tools that could be applied to generate insights and facilitate decision making in such an environment.

Course Learning Objectives

After taking this course, you should be able to:

- Understand today's digitalized and culturally diversified environment
- Understand various types of research and how they are used in advertising and marketing
- Understand where to go and how to utilize secondary research tools and information, including valuable discipline resources on and off campus
- Understand the basic consumer/audience/data/media analytics
- Understand the characteristics, value, and use of major digital marketing communications
- Understand how to conduct qualitative and quantitative research and generate insights in the digital environment
- Understand how to best communicate the analytics and research results to others
- To engage with other students and learn to work as a team through a group project scenario.
- To further develop professional writing skills and prepare you to succeed in future advertising endeavors, including the participation in the capstone course in your

sequence: Campaigns.

Recommended Text

Jugenheimer, Donald W., Larry D. Kelley, Jerry Hudson and Samuel D. Bradley (2014), *Advertising and Public Relations Research (2nd ed.)*, New York: M.E. Sharpe.

Prerequisites

The prerequisites for ADV 3500 are 3JM ADV; STA 2023; minimum grades of C in ADV 3008, MAR 3023 and MMC 2100.

Tentative Schedule (subject to change with adequate notice to participants)

Week 1

1/8

Doing Research in a Digitalized and Culturally Diversified World

Ch 1

Introduction to Advertising Research

Ch 2 & Ch 4

1/10

Introduction to Advertising Research

Ch 2 & Ch 4

A#1 DUE

Week 2

1/15

Introduction to Advertising Research

Ch 2 & Ch 4

A#1 DUE

1/17

Secondary Research

Ch5, Ch 7 & Ch8

Team formation

Brand of group project DUE

Week 3

1/22

Guest lecture on databases

Secondary Research

Ch 6

Test 1 Review

A#2 DUE

1/24

Test 1

Week 4

1/29

Crosstab

Simmons

1/31

Simmons

Week 5

2/5

Guest lecture on Digital Analytics

2/7

Primary research – Qualitative research

In-depth interview (Online vs. Offline)

Ch 9 & Ch 12

A#3 DUE

Week 6

2/12

Primary research – Qualitative research

Focus group (Online vs. Offline)

Ch 10 & Ch 13

SA DUE

2/14

No Class/Conducting in-depth interview

Week 7

2/19

Observation (Online vs. Offline)

Test 2 review

A#4 DUE

2/21

Test 2

Week 8

2/26

No class/Conducting observation

2/28

Guest Lecture on Digital Marketing

A#5 DUE

Week 9

3/5

No Class/Spring Break

3/7

No Class/Spring Break

Week 10

3/12

Primary research – Quantitative Research

Experiment Research

Ch 17 & Ch 24

Qualitative research proposal DUE

3/14

Experiment Research

Ch 24 & Ch 25

Week 11

3/19

Survey Research

Ch 16 to Ch 19

3/21

Survey Research

Ch 16 to Ch 19

Week 12

3/26

Qualtrics Training

Test 3 review

3/28

Test 3

Week 13

4/2

Qualtrics Training

Quantitative research proposal DUE

4/4

Guest Lecture on Big Data

A#6 DUE

Week 14

4/9

Data analysis

4/11

No Class/Conducting qualitative and quantitative research

Week 15

4/16

Group meetings with instructor

4/18

No Class/Finalizing group project

Week 16

4/23

Group Presentations

Final Group Project Report DUE

Evaluation of Grades

Assignment	Total Points	Percent of Grade
Assignments <ul style="list-style-type: none">• Small assignment *4• Big assignment * 2	300	30%
Exam 1	100	10%
Exam 2	100	10%
Exam 3	100	10%
Project	300	30%
Participation	100	10%
TOTAL	1000	100%

Grading Policy

Score	Percent	Grade	Grade Points
934-100	93.4-100	A	4.00
900-933	90.0-93.3	A-	3.67
867-899	86.7-89.9	B+	3.33
834-866	83.4-86.6	B	3.00
800-833	80.0-83.3	B-	2.67
767-799	76.7-79.9	C+	2.33
734-766	73.4-76.6	C	2.00
700-733	70.0-73.3	C-	1.67
667-699	66.7-69.9	D+	1.33
634-666	63.4-66.6	D	1.0
600-633	60.0-63.3	D-	0.67
0-599	0-59.9	E	0.00

More information on grades and grading policies is here:

<https://catalog.ufl/ugrad/current/regulations/info/grades.aspx>

Class Attendance and Make-Up Policy

Requirements for class attendance and make-up exams, assignments, and other work in this course are consistent with university policies that can be found at:

<https://catalog.ufl.edu/ugrad/current/regulations/info/attendance.aspx>.

Student Requiring Accommodations

Students with disabilities requesting accommodations should first register with the Disability Resource Center (352-392-8565, www.dso.ufl.edu/drc/) by providing appropriate documentation. Once registered, students will receive an accommodation letter which must be presented to the instructor when requesting accommodation.

Students with disabilities should follow this procedure as early as possible in the semester.

Course Evaluation

Students are expected to provide feedback on the quality of instruction in this course by completing online evaluations at <https://evaluations.ufl.edu>. Evaluations are typically open during the last two or three weeks of the semester, but students will be given specific times when they are open. Summary results of these assessments are available to students at <https://evaluations.ufl.edu/results>

Class Demeanor

Students are expected to arrive to class on time and behave in a manner that is respectful to the instructor and to fellow students. Please avoid the use of cell phones and restrict eating to outside of the classroom. Opinions held by other students should be respected in discussion, and conversations that do not contribute to the discussion should be held at minimum, if at all.

Materials and Supplies Fees

There are no additional fees for this course.

University Honesty Policy

UF students are bound by The Honor Pledge which states, “We, the members of the University of Florida community, pledge to hold ourselves and our peers to the highest standards of honor and integrity by abiding by the Honor Code. On all work submitted for credit by students at the University of Florida, the following pledge is either required or implied: “On my honor, I have neither given nor received unauthorized aid in doing this assignment.” The Honor Code (<https://www.dso.ufl.edu/sccr/process/student-conduct-honor-code/>) specifies a number of behaviors that are in violation of this code and the possible sanctions. Furthermore, you are obligated to report any condition that facilitates academic misconduct to appropriate personnel. If you have any questions or concerns, please consult with the instructor or TAs in this class.

Counseling and Wellness Center

Contact information for the Counseling and Wellness Center: <http://www.counseling.ufl.edu/cwc/Default.aspx>, 392-1575; and the University Police Department: 392-1111 or 9-1-1 for emergencies.